# SCLG IRELAND - BREAKFAST MEETING

SCLG Ireland |Supply Chain Logistics Group

### Thursday 15<sup>TH</sup> November 2012 07:30am – 09:00am at the Radisson Hotel Dublin Airport

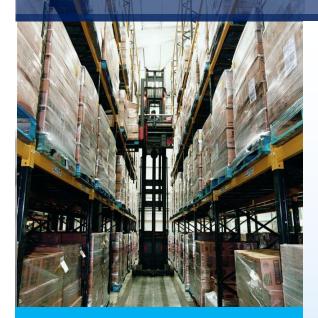


Inaugural Launch of the Supply Chain Logistics Group (Ireland) with its Collaborative Partner the World Trade Council



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#### **SCLG MISSON**

- Challenge the status quo and the benchmark for industry standards.
- Facilitate debate and share business solutions with members.
- Advise and influence SCM policy at Government level.
- Support the Implementation of best practice SCM policies and procedures.
- Provide professional support to member organisations.
- Conduct "Action Based Projects" to enhance SCM performance for the industry and the wider economy.
- Support and not compete with existing Irish Trade Bodies
- Develop a Membership wholly focused on Corporate involvement.
- Support NITL (National Institute of Transport & Logistics) in its research and training



### Supply Chain Logistics Group (SCLG)

## SCLG is now extending its global reach for Corporate Tier 1 Supply Chain and SME Membership

Exploiting its successful and proven model from the UAE where SCLG started some 15 years ago supporting the highly regarded and influential chamber of commerce, SCLG has played a central role to the regions policy generation and private sector integration for numerous large infrastructure, health, ports, retailers for and on behalf of its Corporate Members. SCLG carries an existing template of delivering real success and value through the Supply Chain for its Corporate and SME Members.

SCLG of itself is not a Trade Body. SCLG is an Irish registered Not for Profit Supply Chain Advisory Group, under the Chairmanship of one of SCLG's international advisors Dr Dermot Carey who is spearheading the European expansion directly supported by President John Halpin.

SCLG in preparation of its Launch has successfully aligned its members with the World Trade Council ("WTC"). SCLG Corporate membership will provide access to WTC Global portal providing unparalleled access to a reservoir of purchasing, manufacturing, shipping, compliance information for the benefit of Irish Corporate members.

SCLG is a dedicated SCM organisation promoting and supporting the values of an Integrated Network of Supply Chain Professionals.

SCLG with its WTC Partner providing convenient unparalleled access to an international market through an integrated global portal.

#### SCLG OBJECTIVE

SCLG Ireland provides a national networking environment that promotes Tier 1 and SME Corporate collaboration.

SCLG Corporate Membership will provide the platform to challenge and share latest national and international best practices and innovation in the industry. SCLG Ireland will support and promote a professional supply chain industry.

- Assist its corporate members in areas like Supply Chain financing ("SCF")
- Global Advisor access to an international customer, supplier
- Immediate access to a global network of SCLG Members

### Simplifying Supply Chain Collaboration



#### **SCLG Education & Training**

SCLG and NITL share the common philosophy of the values of SC Integration. SCLG fully support the NITL programmes and also offers internationally accredited training courses covering a breadth of Subjects.

#### World Trade Centre

WebPort Global ("WPG") is a custombuilt business productivity environment designed to catalyze business interactions and global trade by bringing valued people, knowledge, and opportunities together. WTC will be your gateway to collaboration resources, the latest research, online and offline educational events and up-to-the-minute worldwide trade opportunities. This facility is open to SCLG as part of the Corporate Membership fee. This online portal provides ebusiness solutions from one central access point. *This facility is available to SCLG Corporate Members.* 





#### **Irelands Supply Chain Policy?**

SCLG will lead, lobby and promote matters related to Supply Chain policy and innovation. We need only look to our nearest neighbours to gain some insight into the values of integration. For example, the London Gateway initiative. The UK, Irelands' largest trading partner, estimate that 1-12 of all people are employed in the Country's Supply Chain, contributing a value of £12Bn to the UK economy. The UK's newest deep-sea container port combined with Europe's largest logistics park, 25 miles east of central, London Gateway will create 12,000 direct jobs and over 20,000 indirect jobs. It will enable the world's largest container ships to call at the heart of the UK's economic and population centre. The port's highly efficient road, rail and sea links will offer a quicker, cheaper and more environmentally friendly way to transport goods to their destination.

An Integrated Supply Chain policy for Ireland can do much to support the domestic economy and the needs for Irelands Tier 1 Supply Chain professionals and SME's. SCLG using its international experiences combined with that of its Irish based corporate members, will for the first time generate, lead, and manage the Irish supply chains capability improvement to stimulate growth and efficiencies

#### Global Drivers & Volatile Supply Chain

Major businesses at C-Level are assessing risk in terms of cost management with an increasing need to reduce cost and increase cash flow. SME's are attempting to balance risk in order to secure cash and to maintain product and service flow. SCLG provides a pool of experienced professionals for their Corporate Members offering advice and support on business critical issues such as:

- Cost reduction programs What is the true landed cost?
- Low cost country surveys accessing raw materials
- Regulatory Compliance
- Off-shoring & outsourcing manufacturing
- Focus on core competences
- Managing the expanding ICT requirements
- Operational efficiencies
- Managing increasing supply chain complexity

#### **BREAKFAST MEETING AGENDA**

The time of the meeting is to allow for maximum attendance. The location is the Radisson Hotel Dublin Airport. The agenda is as follows;

07:30 – 09:00 Radisson Hotel Dublin Airport

07:30 - Seated for breakfast

0735 – 07:55 SCLG Introduction Dr Dermot Carey

08:05 – 08:25 World Trade Centre presentation of the Global Portal

08:30 - 08:50 Ulster Bank

- Supply Chain Finance: Where the multi nationals abroad deal with Irish SME's
- Receivables Purchase Programme: to deal with SME's and discount for them on a with / without recourse basis
- Invoice Finance: UB deal with SME's but it is with recourse to that SME

08:50 – 09:00 closing remarks questions



### Advancing Supply Chain Integration

### Supply Chain Logistics Group (Ireland)

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